



Align Technology Introduces New Low-Cost Financing For The Invisalign System

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Santa Clara, Calif. - December 20, 2001 -- Align Technology, Inc. (Nasdaq: ALGN), manufacturers of the Invisalign® System, a proprietary method of straightening teeth without unsightly wires and brackets, announced today an agreement with HealthCapital Financial Group, LLC to provide low-cost financing for consumers who use their revolutionary Invisalign® System.

In an effort to provide prospective Invisalign patients with convenient payment options for treatment, this arrangement will allow dental professionals to offer Invisalign to patients for as little as \$129/month. It is intended to help patients take the financial burden out of dental health, and provides certified doctors with a valuable sales tool for discussing Invisalign with their patients.

"We are pleased to be partnering with HealthCapital Financial Group, a leader in elective medical procedure financing for over four years and to be able to make Invisalign® more affordable for patients without adding unnecessary extra cost to doctors," said Zia Chishti, chief executive officer of Align Technology.

Jonathan Preiser, managing partner for HealthCapital, stated, "HealthCapital's PatientFinance.com is thrilled to work with Align Technology as they roll out the Invisalign System to certified doctors nationwide. Our patient finance program offers dental professionals and their patients alternative financing that is useful in a good economy and required in a weakening one."

About Align Technology

Align Technology designs, manufactures and markets the Invisalign System, a proprietary new method for treating malocclusion, or the misalignment of teeth. The Invisalign System corrects malocclusion using a series of clear, nearly invisible, removable appliances that gently move teeth to a desired final position. Because it does not rely on the use of metal or ceramic brackets and wires, the Invisalign System significantly reduces the aesthetic and other limitations associated with braces. Invisalign is appropriate for treating adults and older teens. Align Technology was founded in March 1997 and received FDA clearance to market the Invisalign System in 1998.

This release may contain forward-looking statements based on Align Technology's current expectations. Forward-looking statements in this release include statements concerning the effect the new financing will have on consumers' purchasing decisions and doctors' ability to sell Invisalign products. These forward-looking statements involve risks and uncertainties. A number of important factors could cause actual results to differ materially from those in the forward-looking statements. These factors include Align Technology's ability to achieve profitability, the adoption by orthodontists, dentists and consumers of the Invisalign System, Align Technology's successful enforcement of its intellectual property and avoidance of infringement on third party patents, Align Technology's ability to establish and maintain reliable, high-volume manufacturing capacity in the U.S. and internationally, Align Technology's ability to manage its significant growth and retain its key personnel, and Align Technology's ability to achieve cost-savings in manufacturing and to increase manufacturing efficiencies. These factors, as well as other factors that could cause actual results to differ materially, are discussed in more detail in Align Technology's registration statement on Form S-1, as well as other reports and documents filed from time to time with the Securities and Exchange Commission.