

align



invisalign®

iTero®

Operational Prowess

/ **EMORY WRIGHT**

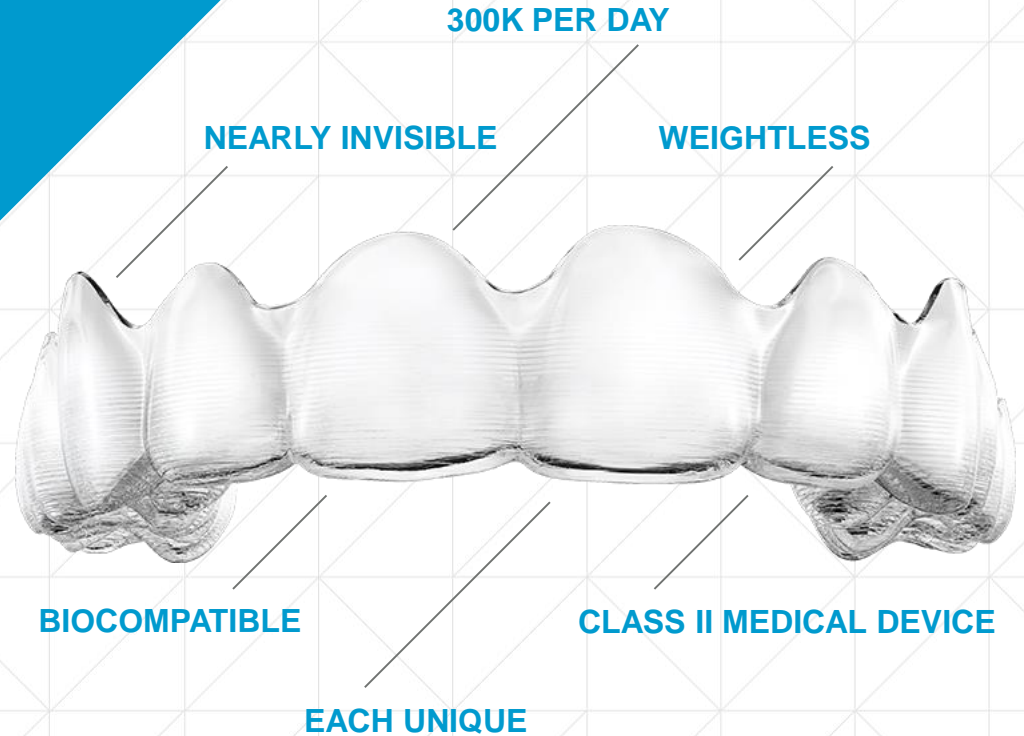
Senior Vice President, Global Operations

/ **New York, May 23, 2018**

Forward Looking Statement

During this presentation and corresponding commentary we may make forward-looking statements, including statements regarding Align's strategy for future growth, plans related to global expansion of operational presence, our expectations regarding our ability to develop and commercialize new products, planned geographic expansion and anticipated impact on our growth, our expectations related to sales force coverage on, among other things, customer adoption, as well as statements related to Align's business outlook for 2018 and beyond. Any such forward-looking statements contained in this presentation and corresponding commentary are based upon information available to Align as of the date hereof. These forward-looking statements are only predictions and are subject to risks, uncertainties and assumptions that are difficult to predict. As a result, actual results may differ materially and adversely from those expressed in any forward-looking statement. Factors that may cause such a difference include, but are not limited to, the factors that are discussed in more detail in Align Technology's Forms 10-K and 10-Q, as well as in other reports and documents filed from time to time with the Securities and Exchange Commission. Align undertakes no obligation to revise or update publicly any forward-looking statements for any reason.

Simple, Yet Complex Design, Develop and Mass Produce

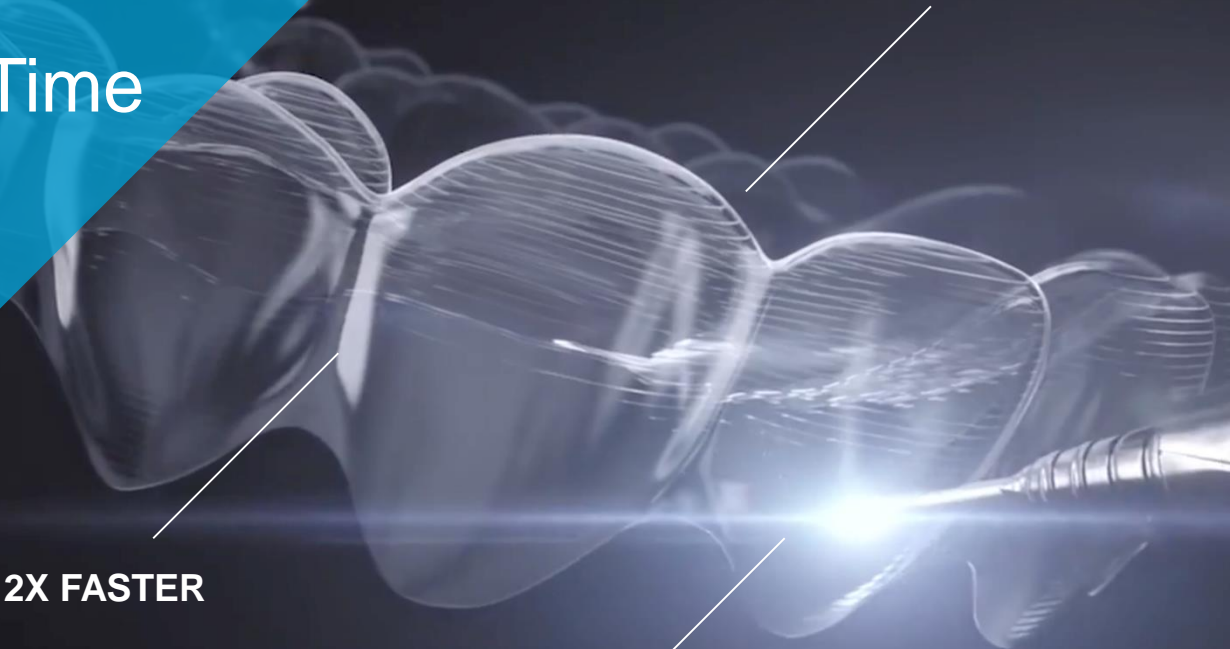


High Quality,
Greater Comfort,
Faster Treatment Time

LESS PAINFUL THAN BRACES

2X FASTER

ACCURACY WITHIN 100 MICRONS



24/7

PRODUCTION

10-20X

Faster Build
Time

40-50%

Less
Material

10X

Lower
Cost

Largest 3D Printing Operation in the World



Direct Printing Aligners is not that easy

- Materials don't exist
- Equipment platform needs to be invented
- Post processing will be very complex



* There is no assurance that direct printing of aligners will be commercialized and be commercially viable.
In addition, regulatory submission may be required to support commercialization of aligners that are directly printed.

Manufacturing Mastery



>10
Local and
enterprise systems

2M
Computations
per aligner

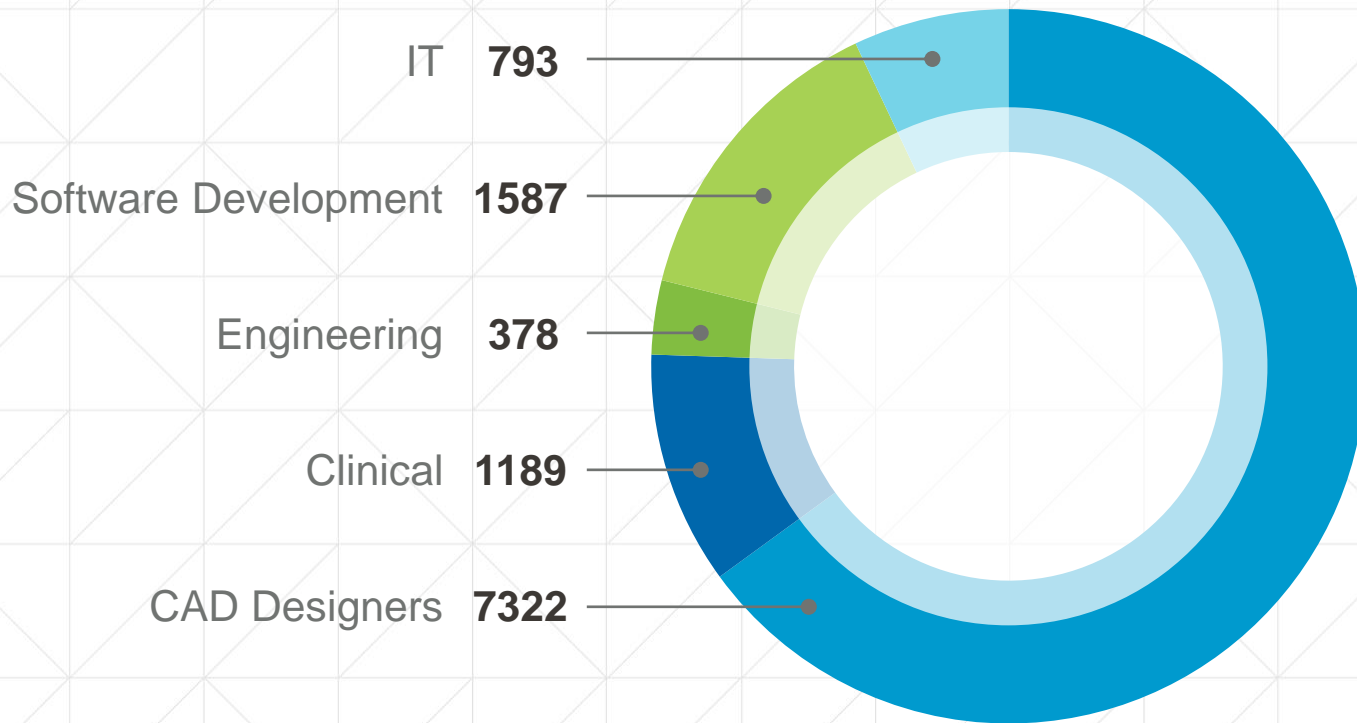
350K+

Unique
Parts a Day

3M
Lines of code
per aligner

10M
Measurements in
every treatment plan

Tens of Thousands of Years of Experience



Our Know-how solved the OCR Problem



Optical Character Recognition



Success Rate

From
60% to 98%



Detect Unreadable

Used "bad" Data to
Train Neural Net



Robustness

Good is Always Good,
Bad is Always Bad



5.5M

TREATMENTS

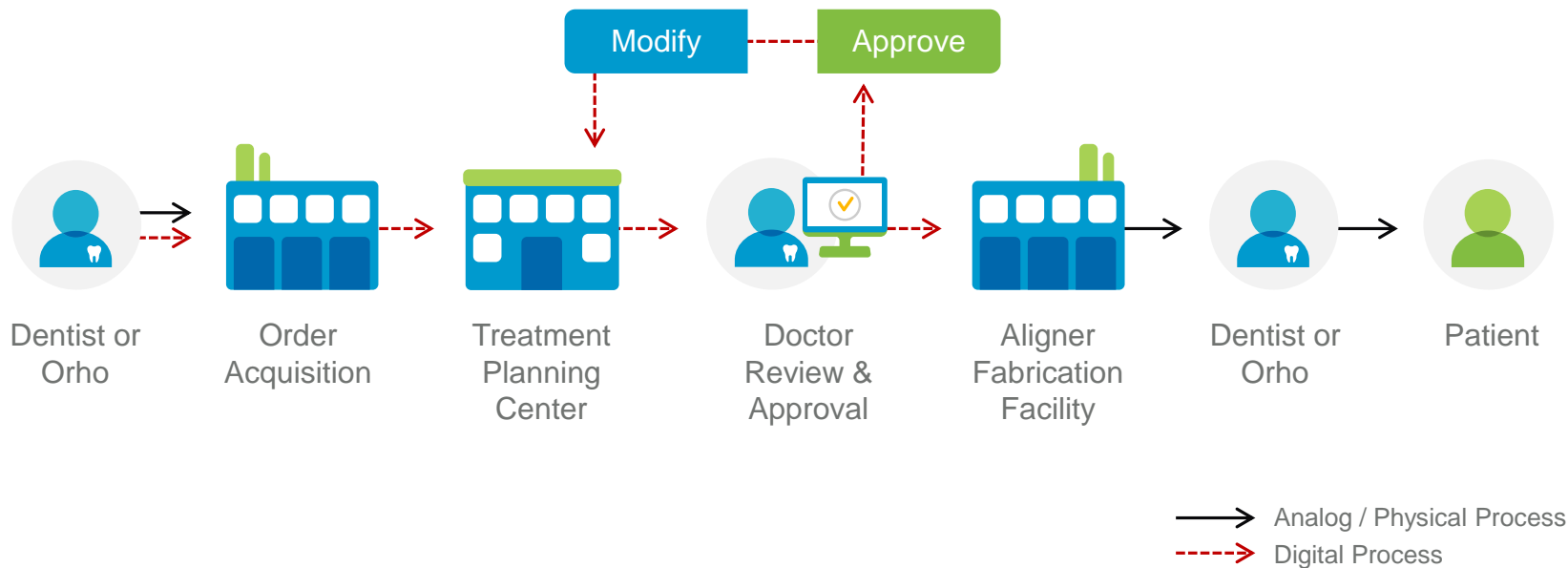
65K Active customers
around the world

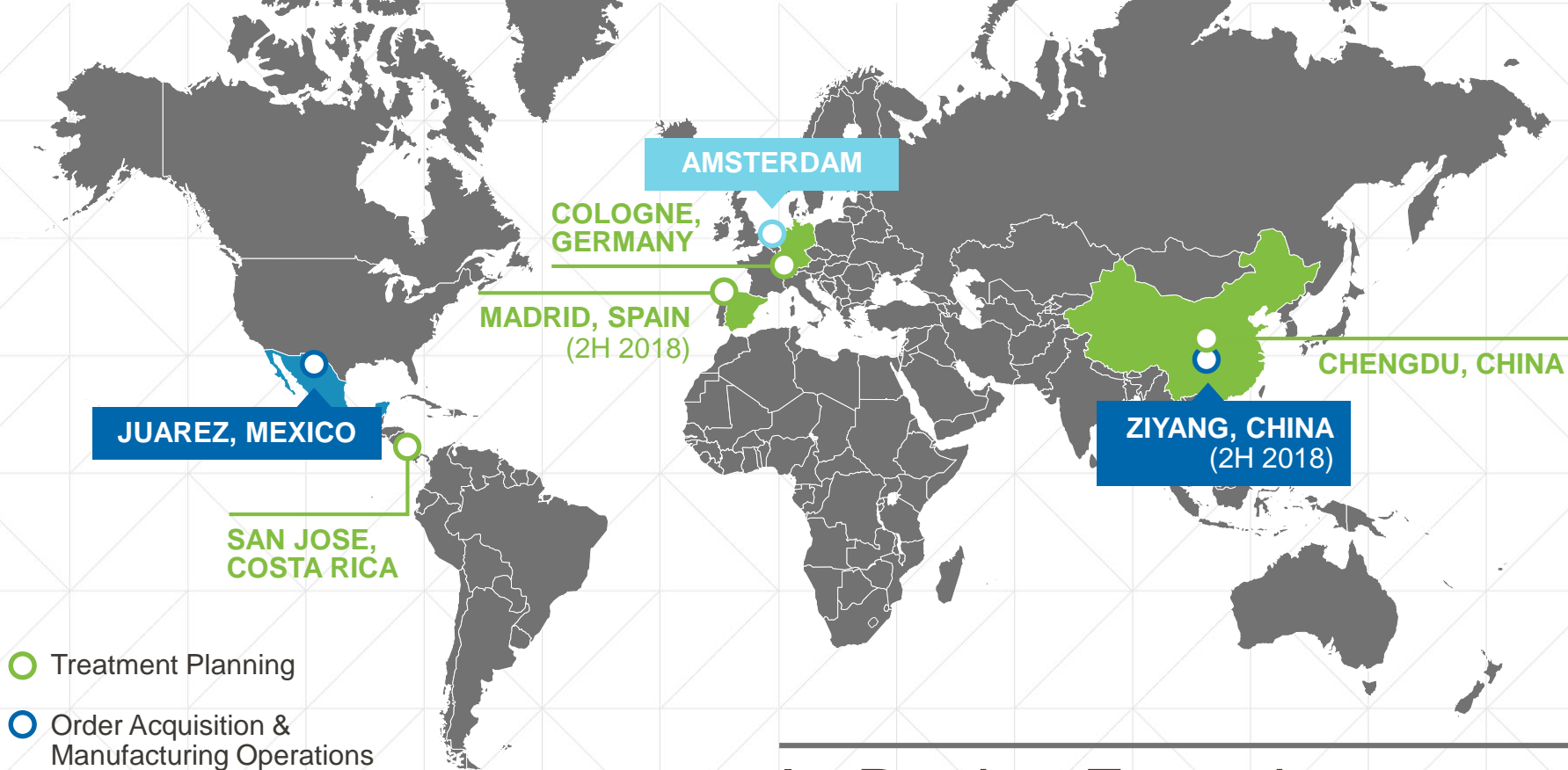
10M

TREATMENT PLANS

7K Years of treatment
planning experience

Our Entire Production and Delivery Workflow is Digital





In-Region Expertise




405M

Aligners

136K

Doctors



Only Align has the
Scale & Capabilities
for 300M+

align

 invisalign® | iTero®