UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) January 30, 2007

ALIGN TECHNOLOGY, INC.

(Exact Name of Registrant as Specified in Its Charter)

DELAWARE

(State or Other Jurisdiction of Incorporation)

0-32259

(Commission File Number) (IRS

94-3267295 (IRS Employer Identification No.)

95050

881 Martin Avenue, Santa Clara, California (Address of Principal Executive Offices)

(Zip Code)

(408) 470-1000

(Registrant's Telephone Number, Including Area Code)

Not applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- [] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- [] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.01 RESULTS OF OPERATIONS AND FINANCIAL CONDITIONS

On January 30, 2007, Align Technology, Inc. ("Align") is issuing a press release and holding a conference call regarding its financial results for its fourth quarter and fiscal year ended December 31, 2006. The full text of the press release is furnished as Exhibit 99.1 to this Form 8-K.

This information (including Exhibit 99.1) shall not be deemed "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Align is making reference to non-GAAP financial information in both the press release and the conference call. A reconciliation of non-GAAP financial measures contained in the attached press release to the comparable GAAP financial measures is contained in the attached press release and a reconciliation of these and certain other non-GAAP financial information provided on the conference call (to the extent not reconciled on such call) is contained on the Investor Relations section of our website at investor.aligntech.com.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS

(d) Exhibits

EXHIBIT NO. DESCRIPTION

99.1 Press Release of Align Technology, Inc. dated January 30, 2007

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: January 30, 2007

ALIGN TECHNOLOGY, INC.

By: /s/ Eldon M. Bullington Eldon M. Bullington Vice President, Finance and Chief Financial Officer

Exhibit No.Description99.1Press Release of Align Technology, Inc. dated January 30, 2007

ALIGN TECHNOLOGY, INC. ANNOUNCES Q4 2006 AND FISCAL YEAR 2006 RESULTS

- * 4th Quarter Total Revenues Grew 8% to \$55.2 Million
- * Fiscal 2006 Total Revenues of \$206.4 Million; GAAP Net Loss of \$35.0 Million, or \$0.55 per share
- * Excluding One-Time Items and Stock-Based Compensation, Fiscal Year 2006 non-GAAP Net Loss of \$11.7 Million, or \$0.19 per share
- * Case Shipments Increased 22% Year Over Year
- * 2007 Revenues Expected Between \$240.0-255.0 Million

SANTA CLARA, Calif., Jan. 30 /PRNewswire-FirstCall/ -- Align Technology, Inc. (Nasdaq: ALGN), the inventor of Invisalign(R), a proprietary method of straightening teeth without wires and brackets, today reported financial results for the fourth quarter and full year of 2006. Total revenues for the fourth quarter of 2006 were \$55.2 million, compared to \$51.2 million in the fourth quarter of 2005, an increase of 7.9 percent. For fiscal year 2006, Align reported revenues of \$206.4 million, compared to \$207.1 million for fiscal year 2005, a decrease of 0.4 percent.

"2006 was eventful and productive," stated Thomas M. Prescott, President and CEO of Align Technology. "We resolved our legal disputes with OrthoClear and refocused our efforts on product development, customer service and market expansion. Overall, we shipped a record number of cases and our base of doctors grew tremendously. We expect 2007 to be the year we restage growth, introduce products that meet the unique needs of the Orthodontists and GPs and continue our path to profitability."

Revenue Analysis

Revenue was \$55.2 million for the fourth quarter, an increase of 7.9% from the fourth quarter of 2005, and \$206.4 million for the year ended December 31, 2006, a decrease of 0.4% over the prior year. In the fourth quarter, revenue per channel was:

- * \$17.4 million for U.S. Ortho, including \$2.0 million for Invisalign Express;
- * \$24.5 million for U.S. GP, including \$2.9 million for Invisalign Express;
- * \$9.6 million for International; and
- * \$3.7 million for Other.

Key metrics include:

- * 3,700 U.S. Orthos, 9,000 U.S. GPs, and 2,100 International doctors submitted cases in the fourth quarter. Also in the fourth quarter, cases were shipped to 3,400 U.S. Orthos, 7,900 U.S. GPs and 1,900 International doctors.
- * Utilization in the fourth quarter of 2006 was 4.2 for U.S. Orthos, 2.4 for U.S. GPs, and 2.9 for International. Utilization in the ortho channel declined because a large number of doctors, who had not started cases in the previous year, started new Invisalign cases in the fourth quarter. Utilization was flat in the U.S. GP channel and slightly up in international.
- * In the fourth quarter, worldwide average selling price (ASP) for Invisalign was \$1,320. Excluding Invisalign Express, worldwide ASP was \$1,445.
- * Total number of cases shipped in fiscal year 2006 increased 22% to 150,100. Included in this were 36,600 Invisalign Express cases.
- * Doctors trained worldwide in fiscal year 2006 increased by 5,000, including 3,800 U.S. GP dentists, to a cumulative total of 40,800.
- * Since product inception, 28,700 doctors worldwide have used Invisalign: 6,200 U.S. Orthos; 17,200 U.S. GPs; and 5,300 International doctors. 84 percent of these doctors have started more than one case.

A full list of quarterly metrics is available in the Fact Sheet following the financial tables of this release. Additionally, quarterly metric information for the last 8 quarters is available on Align's website at investor.aligntech.com.

Operating results reflect stock-based compensation expense of 2.2 million for Q4 and 8.9 million for full year 2006 due to the implementation of FAS 123(R) in the first quarter of 2006. It also reflects 14.3 million of one- time costs incurred from our agreement with OrthoClear including settlement costs and costs associated with the Patients First Program. These items have been excluded in the non-GAAP financials. A reconciliation of GAAP (U.S. generally accepted accounting principles) to non-GAAP results and outlook is contained in the tables below.

Fourth Quarter 2006 Operating Results

Key GAAP operating results for the fourth quarter of 2006 include:

- * Gross margin was 68.8 percent, compared to 67.3 percent in the fourth quarter 2005.
- * Operating expenses were \$56.1 million, compared to \$33.8 million in the fourth quarter 2005. Operating expense in the fourth quarter 2006 includes a one-time charge of \$14.3 million. This includes \$6.0 million in settlement costs related to the \$20 million paid to OrthoClear (\$14.0 million was capitalized and will be amortized over 5 years) and \$8.3 million for the cost of completing the Patients First Program cases.
- * Net loss was \$17.3 million, compared to a net profit of \$528,000 in the fourth quarter 2005.
- * Net loss per share was \$0.27, compared to EPS of \$0.01 in the fourth quarter 2005.

Key non-GAAP operating results for the fourth quarter of 2006 include:

- * Gross margin was 69.2 percent, compared to 67.3 percent in the fourth quarter 2005.
- * Operating expenses were \$39.7 million, compared to \$33.8 million in the fourth quarter 2005.
- * Net loss was \$764,000, compared to a net profit of \$528,000 in the fourth quarter 2005.
- * Net loss per share was \$0.01, compared to EPS of \$0.01 in the fourth quarter 2005.

Full Year 2006 Operating Results

Key GAAP operating results for the full year 2006 include:

- * Gross margin was 68.6 percent, compared to 69.2 percent in 2005.
- * Operating expenses were \$179.1 million, compared to \$140.9 million in 2005. Operating expenses include a one-time charge for the Patients First Program and settlement costs taken in the fourth quarter 2006 as described above. 2006 operating expense also includes \$19.6 million of legal and other OrthoClear-related expenses.
- * Net loss was \$35.0 million, compared to a net profit of \$1.4 million in 2005.
- * Net loss per share was \$0.55, compared to EPS of \$0.02 in 2005.

Key non-GAAP operating results for the full year 2006 include:

- * Gross margin was 68.9 percent, compared to 69.2 percent in 2005.
- * Operating expenses were \$156.6 million, compared to \$140.9 million in 2005.
- * Net loss was \$11.7 million, compared to a net profit of \$1.4 million in 2005.
- * Net loss per share was \$0.19, compared to EPS of \$0.02 in 2005.

Liquidity and Capital Resources

As of December 31, 2006, Align had \$64.1 million in cash, cash equivalents, marketable securities and restricted cash, compared to \$74.4 million as of December 31, 2005. In the third quarter 2006, Align borrowed \$15.0 million from its credit facility. \$11.5 million remains outstanding.

Patients First Program Update

As of December 31, 2006, of the 30,500 registered cases, 19,000 completed treatment forms have been received and 3,600 cases were shipped.

Business Outlook for the First Quarter 2007 and Full Year 2007

For the first quarter 2007, Align Technology expects revenues between \$56.8 and \$59.8 million and GAAP earnings/loss per share between (\$0.02) and \$0.00. Non-GAAP EPS is expected to be between \$0.02 and \$0.04.

For the fiscal year 2007, Align Technology expects revenues between \$240.0 and \$255.0 million and GAAP earnings/loss per share between (\$0.04) and \$0.07. Non-GAAP EPS for fiscal year 2007 is expected to be between \$0.15 and \$0.27.

A more comprehensive business outlook section, including a reconciliation of GAAP to Non-GAAP financial measures, is available following the financial tables of this release.

Align Webcast and Conference Call

Align Technology will host a webcast and conference call today, January 30, 2007 at 10:00 a.m. EST, 7:00 a.m. PST, to review the fourth quarter and fiscal year 2006 results and discuss future operating trends and guidance. To access the webcast, click on "Webcasts & Presentations" on Align Technology's Investor Relations web site at http://investor.aligntech.com . To access the conference call, please dial (201) 689-8341 approximately fifteen minutes prior to the start of the call. If you are unable to listen to the call, an archived web cast will be available beginning approximately one hour after the call's conclusion and will remain available through 5:30 p.m. EDT on January 29, 2008. Additionally, a telephonic replay of the call can be accessed by dialing (877) 660-6853 with account number 292 followed by # and conference number 227475 followed by #. The replay may be accessed from international locations by dialing (201) 612-7415 and using the same account and conference numbers referenced above. The telephonic replay will be available through 5:30 p.m. EDT on February 13, 2007.

About Align Technology, Inc.

Align Technology designs, manufactures and markets Invisalign, a proprietary method for treating malocclusion, or the misalignment of teeth. Invisalign corrects malocclusion using a series of clear, nearly invisible, removable appliances that gently move teeth to a desired final position. Because it does not rely on the use of metal or ceramic brackets and wires, Invisalign significantly reduces the aesthetic and other limitations associated with braces. Invisalign is appropriate for treating adults and older teens. Align Technology was founded in March 1997 and received FDA clearance to market Invisalign in 1998.

To learn more about Invisalign or to find a certified Invisalign doctor in your area, please visit www.invisalign.com or call 1-800-INVISIBLE.

About non-GAAP Financial Measures

To supplement our consolidated financial statements, which statements are prepared and presented in accordance with GAAP, we use the following non-GAAP financial measures: non-GAAP gross profit, profit (loss) from operations, net profit (loss) and certain expenses (including sales and marketing, general and administrative and research and development), which exclude stock-based compensation and the Patients First Program and settlement costs. The presentation of this financial information is not intended to be considered in isolation or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP. For more information on these non-GAAP financial measures, please see the tables captioned "Reconciliation of GAAP to Non-GAAP Condensed Consolidated Statements of Operations" and "Business Outlook" included at the end of this release.

We use these non-GAAP financial measures for financial and operational decision making and as a means to evaluate period-to-period comparisons. Our management believes that these non-GAAP financial measures provide meaningful supplemental information regarding our "core operating performance." Management believes that "core operating performance" represents Align's performance in the ordinary, ongoing and customary course of its operations. Accordingly, management excludes from "core operating performance" certain expenses and expenditures that may not be indicative of our operating performance including not only non-cash charges, such as stock-based compensation, but also discrete cash charges that are infrequent or one-time in nature, such as the Patients First Program and settlement costs. We believe that both management and investors benefit from referring to these non-GAAP financial measures in assessing our performance and when planning, forecasting and analyzing future periods. These non-GAAP financial measures also facilitate management's internal evaluation of period-to-period comparisons. We believe these non-GAAP financial measures are useful to investors both because (1) they allow for greater transparency with respect to key metrics used by management in its financial and operational decision making and (2) they are provided to and used by our institutional investors and the analyst community to help them analyze the health of our business.

Forward-Looking Statement

This news release, including the tables below, contain forward-looking statements, including statements regarding Align's anticipated financial results and certain business metrics for the first quarter and full year of 2007, including anticipated percentage of revenue by channel, case shipments and average selling prices, and statements by Mr. Prescott regarding introduction of new products and anticipated return to profitability in fiscal 2007. Forward-looking statements contained in this news release and the tables below relating to expectations about future events or results are based upon information available to Align as of the date hereof. Readers are cautioned that these forward-looking statements are only predictions and are subject to risks, uncertainties and assumptions that are difficult to predict. As a result, actual results may differ materially and adversely from those expressed in any forward-looking statement. Factors that might cause such a difference include, but are not limited to, risks relating to Align's ability to sustain or increase profitability or revenue growth in future periods while controlling expenses, including expenses related to the OrthoClear settlement, customer demand for Invisalign, acceptance of Invisalign by consumers and dental professionals, Align's third party manufacturing processes and personnel, foreign operational, political and other risks relating to Align's international manufacturing operations, Align's ability to protect its intellectual property rights, competition from manufacturers of traditional braces and new competitors, Align's ability to develop and successfully introduce new products and product enhancements, and the loss of key personnel, including members of its direct sales force. These and other risks are detailed from time to time in Align's periodic reports filed with the Securities and Exchange Commission, including, but not limited to, its Annual Report on Form 10-K for the fiscal year ended December 31, 2005, which was filed with the Securities and Exchange Commission on March 1, 2006, and its Quarterly Reports on Form 10-Q. Align undertakes no obligation to revise or update publicly any forward-looking statements for any reason.

Investor Relations Contact:	Press Contact:
Barbara Domingo	Shannon Henderson
Align Technology, Inc.	Ethos Communications, Inc.
(408) 470-1000	(678) 540-9222
investorinfo@aligntech.com	align@ethoscommunication.com

ALIGN TECHNOLOGY, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

	Three Months Ended			Year Ended					
(in thousands, except per share data)	D	ec. 31, 2006		Dec. 31, 2005		Dec. 31, 2006	[Dec. 31, 2005	
Revenues	\$	55,191	\$	51,164	\$	206,354	\$	207,125	
Cost of revenues		17,197		16,711		64,775		63,784	
Gross profit		37,994		34,453		141,579		143,341	
Operating expenses:									
Sales and marketing General and administrative Research and development Patients First Program and settlement costs						81,993 64,305 18,474 14,343		42,242	
Total operating expenses		56,061		33,790		179,115		140,895	
Profit (Loss) from operations		(18,067)		663		(37,536)		2,446	
Interest and other income, net Provision for income taxes		1,008 (210)		255 (390)		3,401 (828)		283 (1,316)	
Net profit (loss)	\$	(17,269)	\$	528	\$	(34,963)	\$	1,413	
Net profit (loss) per share - basic - diluted	\$ \$	(0.27) (0.27)						0.02 0.02	
Shares used in computing net profit (loss) per share - basic - diluted		64,252 64,252		62,045 63,247		63,246 63,246		61,644 63,152	

ALIGN TECHNOLOGY, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

(in thousands)		ember 31, 2006		ember 31, 2005
ASSETS Current assets:	-		-	
Cash and cash equivalents Restricted cash Marketable securities, short-term	\$	55,113 93 8,931	\$	74,219 150
Accounts receivable, net Inventories, net Other current assets		33,635 3,090 7,227		29,305 2,930 4,982
Total current assets		108, 089		111,586
Property and equipment, net Goodwill and intangible assets, net Other long-term assets		26,904 14,303 2,262		26,427 1,296 2,801
Total assets	\$	151,558	\$	142,110
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities: Line of credit Accounts payable Accrued liabilities Deferred revenue Total current liabilities	\$	11,500 5,034 40,307 10,942 67,783	\$	2,489 29,372 16,747 48,608
Other long term liabilities		219		64
Total liabilities		68,002		48,672
Total stockholders' equity		83,556		93,438
Total liabilities and stockholders' equity	\$	151,558	\$	142,110

			Months Ended ber 31, 2006				ree Mont ecember		
(in thousands, except per share data)	 eported	Adj	ustments	 Non GAAP	 F	Reported	Adjustn	nents	 Non GAAP
Revenues	\$ 55,191	\$		\$ 55,191	\$	51,164	\$		\$ 51,164
Cost of revenues	17,197		(185)(a)	17,012		16,711			16,711
Gross profit	37,994		185	38,179		34,453			34,453
Operating expenses:									
Sales and marketing General and	22,121		(737)(a)	21,384		18,570			18,570
administrative Research and	14,649		(922)(a)	13,727		11,293			11,293
development Patients First	4,948		(318)(a)	4,630		3,927			3,927
Program and settlement costs	14,343		(14,343)						
Total operating expenses	56,061		(16,320)	39,741		33,790			33,790
Profit (Loss) from operations	(18,067)		16,505	(1,562)		663			663
Interest and other income, net Provision for income	1,008			1,008		255			255
taxes	(210)			(210)		(390)			(390)
Net profit (loss)	\$ (17,269)	\$	16,505	\$ (764)	\$	528	\$		\$ 528
Net profit (loss) per share - basic	\$ (0.27)			\$ (0.01)	\$	0.01			\$ 0.01
- diluted	\$ (0.27)			\$ (0.01)		0.01			\$ 0.01
Shares used in computing net profit (loss) per share									
- basic - diluted	64,252 64,252			64,252 64,252		62,045 63,247			62,045 63,247

(a) Non cash stock-based compensation included in cost of sales and operating expenses.

		Ľ		ar Ended ber 31, 2006				Ľ		ar Ended ber 31, 2005	
(in thousands, except per share data)	 R	eported	Adj	ustments		Non GAAP	 	Reported	Adj	ustments	Non GAAP
Revenues	\$	206,354	\$		\$	206,354	\$	207,1	\$		\$ 207,125
Cost of revenues		64,775		(700)(a)	64,075		63,784			63,784
Gross profit		141,579		700		142,279		143,341			143,341
Operating expenses:											
Sales and marketing General and		81,993		(2,862)(a)	79,131		80,068		(6)(a)	80,062
administrative		64,305		(4,054)(a)	60,251		42,242		(6)(a)	42,236
Research and development Patients First		18,474		(1,294)(a)	17,180		18,585			18,585
Program and settlement costs		14,343		(14,343)							
Total operating expenses		179,115		(22,553)		156,562		140,895		(12)	140,883
Profit (Loss) from operations		(37,536)		23, 253		(14,283)		2,446		12	2,458
Interest and other income, net Provision for income		3,401				3,401		283			283
taxes		(828)				(828)		(1,316)			(1,316)
Net profit (loss)	\$	(34,963)	\$	23, 253	\$	(11,710)	\$	1,413	\$	12	\$ 1,425
Net profit (loss) per share - basic	\$	(0.55)			\$	(0.19)	\$	0.02			\$ 0.02
- diluted	\$	(0.55)			\$	(0.19)		0.02			\$ 0.02
Shares used in computing net profit (loss) per share											
- basic - diluted		63,246 63,246				63,246 63,246		61,644 63,152			61,644 63,152

(a) Non cash stock-based compensation included in cost of sales and operating expenses The following information highlights business metrics for Align's fourth quarter of 2006. For prior quarter information, please refer to the Investor Relations website at http://investor.aligntech.com .

(rounded to the nearest hundred, except in utilization, ASPs and percentage amounts) $% \left(\left({{{\left({{{\left({{{}_{{\rm{s}}}} \right)}} \right)}}} \right) \right)$

Cases Delivered	4Q 2006	
U.S. Orthodontists - Full U.S. Orthodontists - Invisalign Express U.S. GP dentists - Full U.S. GP dentists - Invisalign Express International - Full International - Invisalign Express	11,700 2,700 15,100 4,000 5,400 100	
Total Cases Delivered	39,000	
Patients First Program Information	4Q 2006	
Final number of OC Cases Cases registered Completed treatment forms received Cases shipped	33,100 30,500 19,000 3,600	
Doctors Trained	4Q 2006	
U.S. Orthodontists	· · · · · · · · · · · · · · · · · · ·	8,000
U.S. GP dentists	1,300	22,000
International Total Doctors Trained	400 1,700	10,800 40,800
Submitting Doctors	4Q 2006	
U.S. Orthodontists	3,700	
U.S. GP dentists International	9,000 2,100	
Total Submitting Doctors	14,800	
Doctors Cases Are Shipped To	4Q 2006	
U.S. Orthodontists	3,400	
U.S. Orthodontists U.S. GP dentists	3,400 7,900	
U.S. Orthodontists	3,400	
U.S. Orthodontists U.S. GP dentists International	3,400 7,900 1,900 13,200 Since	
U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment	3,400 7,900 1,900 13,200 Since Inception	
U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment U.S. Orthodontists	3,400 7,900 1,900 13,200 Since Inception 6,200	
U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment	3,400 7,900 1,900 13,200 Since Inception	
U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment U.S. Orthodontists U.S. GP dentists	3,400 7,900 1,900 13,200 Since Inception 6,200 17,200	
U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment U.S. Orthodontists U.S. GP dentists International Total Doctors Starting Invisalign	3,400 7,900 1,900 13,200 Since Inception 6,200 17,200 5,300	
U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment U.S. Orthodontists U.S. GP dentists International Total Doctors Starting Invisalign	3,400 7,900 1,900 13,200 Since Inception 6,200 17,200 5,300 28,700 Since Inception	
<pre>U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment U.S. Orthodontists U.S. GP dentists International Total Doctors Starting Invisalign Treatment % of Multiple-Case Doctors U.S. Orthodontists</pre>	3,400 7,900 1,900 13,200 Since Inception 6,200 17,200 5,300 28,700 Since Inception 88%	
<pre>U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment U.S. Orthodontists U.S. GP dentists International Total Doctors Starting Invisalign Treatment % of Multiple-Case Doctors U.S. Orthodontists U.S. GP dentists</pre>	3,400 7,900 1,900 13,200 Since Inception 6,200 17,200 5,300 28,700 Since Inception 88% 86%	
<pre>U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment U.S. Orthodontists U.S. GP dentists International Total Doctors Starting Invisalign Treatment % of Multiple-Case Doctors U.S. Orthodontists</pre>	3,400 7,900 1,900 13,200 Since Inception 6,200 17,200 5,300 28,700 Since Inception 88%	
<pre>U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment U.S. Orthodontists U.S. GP dentists International Total Doctors Starting Invisalign Treatment % of Multiple-Case Doctors U.S. Orthodontists U.S. GP dentists International Total Worldwide Doctor Utilization*</pre>	3,400 7,900 1,900 13,200 Since Inception 6,200 17,200 5,300 28,700 Since Inception 88% 86% 73% 84% 4Q 2006	
<pre>U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment U.S. Orthodontists U.S. GP dentists International Total Doctors Starting Invisalign Treatment % of Multiple-Case Doctors U.S. Orthodontists U.S. GP dentists International Total Worldwide Doctor Utilization*</pre>	3,400 7,900 1,900 13,200 Since Inception 6,200 17,200 5,300 28,700 Since Inception 88% 86% 73% 84% 4Q 2006	
<pre>U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment U.S. Orthodontists U.S. GP dentists International Total Doctors Starting Invisalign Treatment % of Multiple-Case Doctors U.S. Orthodontists U.S. GP dentists International Total Worldwide Doctor Utilization* U.S. Orthodontists U.S. GP dentists U.S. GP dentists U.S. Orthodontists U.S. Orthodontists U.S. Orthodontists U.S. Orthodontists U.S. Orthodontists U.S. Orthodontists U.S. Orthodontists</pre>	3,400 7,900 1,900 13,200 Since Inception 6,200 17,200 5,300 28,700 Since Inception Since Inception 88% 86% 73% 84% 4Q 2006 4.2 2.4	
<pre>U.S. Orthodontists U.S. GP dentists International Total Submitting Doctors Doctors Starting Invisalign Treatment U.S. Orthodontists U.S. GP dentists International Total Doctors Starting Invisalign Treatment % of Multiple-Case Doctors U.S. Orthodontists U.S. GP dentists International Total Worldwide Doctor Utilization* U.S. Orthodontists</pre>	3,400 7,900 1,900 13,200 Since Inception 6,200 17,200 5,300 28,700 Since Inception 88% 86% 73% 84% 4Q 2006 4.2	

Blended ASP incl. Invisalign Express	4Q 2006
U.S. Orthodontists	1,215
U.S. GP dentists	1,285
International	1,725
Total Worldwide ASP	1,320

ALIGN TECHNOLOGY, INC. BUSINESS OUTLOOK SUMMARY (unaudited)

The outlook figures provided below and elsewhere in this press release are approximate in nature since Align's business outlook is difficult to predict. Align's future performance involves numerous risks and uncertainties and the company's results could differ materially from the outlook provided. Some of the factors that could affect Align's future financial performance and business outlook are set forth under "Forward Looking Information" above in this press release.

Financials (including reconciliation of GAAP to non-GAAP financial measures)

(in millions, except per share amounts and percentages)

		1Q 2007	
	GAAP	Adjustment	Non-GAAP
Revenue Gross Margin Operating Expense Net Profit (Loss) Net Profit (Loss) per Share	\$56.8-59.8 69.3-70.2% \$40.5-42.2 (\$1.2)-\$0.1 (\$0.02)-\$0.00	0.3-0.4% \$2.3-2.6 (a) \$2.5-2.8 (a) \$0.04 (a)	\$56.8-59.8 69.6-70.6% \$38.2-39.6 \$1.3-2.9 \$0.02-0.04

		FY 2007	
	GAAP	Adjustment	Non-GAAP
Revenue Gross Margin Operating Expense Net Profit (Loss) Net Profit (Loss) per Share	\$240.0-255.0 68.7-70.1% \$167.9-175.5 (\$2.7)-\$4.5 (\$0.04)-\$0.07	0.50%(a) \$11.6-12.5 (a) \$12.7-13.7 (a) \$0.19-0.20 (a)	\$240.0-255.0 69.2-70.6% \$156.3-163.0 \$10.0-18.2 \$0.15-0.27

(a) Non cash stock-based compensation included in cost of sales and operating expenses

Business Metrics	1Q 2007	FY 2007
Channel as a % of Revenue U.S. Orthodontists - Full U.S. GP Dentists - Full International Invisalign Express	30% 41% 15% 9%	31% 39% 14% 12%
Case Shipments	41.6-43.5K	182.7-190.0K
Blended ASP, excl Express Blended ASP, incl Express Cash DSO Capex Depreciation & Amortization	\$1,425-\$1,440 \$1,305-\$1,315	\$1,410-\$1,425 \$1,260-\$1,280 \$54.0-58.0M ~55 days \$12.0-14.0M \$13.0-14.0M

SOURCE Align Technology, Inc. -0- 01/30/2007 /CONTACT: investors, Barbara Domingo of Align Technology, Inc., +1-408-470-1000, or investorinfo@aligntech.com; or media, Shannon Henderson of Ethos Communications, Inc., +1-678-540-9222, or align@ethoscommunication.com, for Align/

/Web site: http://www.invisalign.com /
(ALGN)